



**Peninsula Excess  
Insurance Brokers, Inc.**

## Broker Kit

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610-313-8617 (Fax)  
[www.pen-ex.com](http://www.pen-ex.com)

## Contact Information

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**Bridgeport, PA 19405**  
**Fax: 610-313-8617**

**Please feel free to contact us with any questions.**

**Sales and Underwriting  
Specialty Lines**

**Judith Fobes**  
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**Customer Service  
Accounting**

**Lillian Paul**  
**610-313-8611 X106**  
**[support@pen-ex.com](mailto:support@pen-ex.com)**

**Marketing**

**Deborah Donofrio**  
**610-313-8611 X105**



## About PenEx

Peninsula Excess Insurance Brokers, Inc. (PenEx) provides a comprehensive range of commercial insurance products. We have the carrier relationships to offer a wide variety of coverage's to our clients. Using state-of-the-art technology, our divisions respond quickly and efficiently to provide solutions for our customers.

PenEx specializes in placing insurance for the Professional Liability Industry. Established as its core business in the early 1980's, PenEx has a specific product line focused directly on the needs of Professional risks. Whether it is professional liability, a package, work comp or whatever is needed. We have the product.

Our Standard Division offers Package and BOP policies through Travelers Insurance Company and C N A. In addition we write monoline commercial automobile, work comp or umbrella.

Through our Specialty Division, PenEx is able to offer a wide variety of casualty based coverage's too many industries. Our "A" rated carriers can offer many avenues for you including the difficult to place risks and industries. We write many start up operations in this division.

# Our Target Coverages

- ❖ **Professional Liability** - Architects and Engineers, Technology and Multimedia Firms, Consultants, Lawyers, Temporary Staffing, Realtors, Mortgage Brokers, Insurance Agents, Contractors, Allied Health, hundreds of classes available
- ❖ **Pollution** - monoline and combined gl/pl/poll policies
- ❖ **EPLI - D&O - Fiduciary - Crime**
- ❖ **BOP** (in house rating and direct bill for your convenience, see below for more details)
- ❖ **General Liability**- vacant land, special events, many classes
- ❖ **Monoline Workers Compensation** - by state and class
- ❖ **Monoline Business Auto**
- ❖ **Monoline Umbrella** - low minimums

*\*please note: not all coverages are available in every state*

# Business Owners Policy

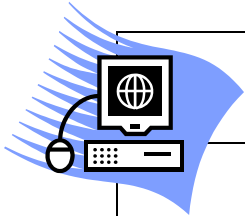
- ❖ Many classes available including:
  - Office, retail, wholesale, service, hospitality, high tech, and artisan contractors
- ❖ Package or monoline coverage:
  - Property
  - General Liability
  - Workers Compensation
  - Business Auto
  - Umbrella Liability
- ❖ In-house quoting for quick turnaround!
- ❖ Comprehensive policy form:
  - Coverage highlights and endorsements available
- ❖ \$500 Minimum Premium
- ❖ Direct bill payments
- ❖ Commission is 10% for BOP policies

# A Glance at our Markets

We work with both admitted and non-admitted insurance companies:

- ❖ Travelers
- ❖ Hartford
- ❖ C N A
- ❖ AmTrust
- ❖ ACE
- ❖ Evanston
- ❖ Lexington
- ❖ Houston Casualty
- ❖ Lloyds
- ❖ Zurich
- ❖ James River
- ❖ American Safety
- ❖ Everest
- ❖ AIG

## PenEx Recently Written Accounts



Data Processing Service - IT Professional - \$4,995

Engineering Firm - Professional Liability \$49,500

Landscape Gardening - BOP, Auto, WC, Umbrella - \$11,000

Environmental Laboratory - Monoline Work Comp - \$37,602

Medical Office - BOP - \$2,865



Architect & Interior Designer - Prof. Liability - \$8,900

Lawyers Office - BOP, WC - \$4,037



Nail Salon - BOP, WC, PL - \$3790

Storm Door Manufacturer - Monoline Umbrella - \$4,037

LRO Laundromat & Apartment - BOP - \$3500

Medical Imaging Center - Prof. & General Liability - \$ 23,000